

## Club Med significantly improves the terms of its debt and includes concrete and specific sustainable development criteria

Club Med announces the introduction of new five-year financing lines for a total of €300 million, including an amortisable tranche of €80 million, a final tranche of €140 million, and a revolving credit facility of €80 million, to replace the financing set up in 2015 when Club Med was acquired by the Fosun group.

This transaction boosts the Group's liquidity and financial flexibility while significantly improving financing conditions and extending the average duration of the debt.

This financing includes an adjustment of the cost of credit according to four sustainable development indicators of Club Med's performance: certification of the eco-construction of new Resorts, Green Globe sustainable tourism certification for the operation of Resorts, the gradual elimination of disposable single-use plastics, and the support for local agroecology.

These four measurable and concrete criteria cover important sustainable development issues for Club Med's activities, from construction to the day-to-day management of the Resorts within our host communities all over the world.

An improvement that is in line with or exceeds the Group's ambitions in one or other of these areas will result in a decrease in the cost of the credit, whereas a deterioration or insufficient improvement will lead to an increase.

**Michel Wolfovski, Managing Director of Club Med, states:**

*“The success of this refinancing operation demonstrates the improvement in Club Med's operational and financial performance. We were able to refinance our debt at very favourable market conditions and ease the constraints associated with our previous financing arrangements.*

*I would like to thank our banking partners for their renewed confidence in Club Med and for taking these sustainable development indicators into account.*

*Since its inception, Club Med has been based on values and practices that are profoundly respectful of the environment and the populations that host us. This is why we felt it was important to choose and integrate criteria into our refinancing strategy that symbolize these values and practices for the next five years. We are proud of the position taken by Club Med and of this refinancing program, which gives us the opportunity to stimulate and highlight our efforts and those of our partners towards more sustainable tourism.”*

**The 11 participating international financial institutions are:**

- Global Coordinators: Crédit Agricole CIB and Natixis
- Documentation agent / Facility agent: Natixis
- Sustainability Agent: Crédit Agricole CIB
- Mandated arrangers and book-keepers: BNP Paribas, Crédit Agricole Group (Crédit Agricole CIB, Crédit Lyonnais and CRCAM des Savoie), HSBC France, Natixis
- Mandated Arranger: CaixaBank, Société Générale Group
- Arrangers: Arkéa, Banco do Brazil, BBVA, JP Morgan, Sabadell

**Details of the 4 indicators:**

**1. Eco-construction certification of new Resorts.**

New Club Med Resorts will be certified by BREEAM, an international and independent eco-construction certification body, and one the most recognized worldwide (or equivalent depending on the region of the world), which evaluates the design and construction of different types of buildings. 75% of Resorts opening in 2019 will be eco-certified. The goal is to reach 100% of Resorts opening in 2022 and beyond.

**2. Green Globe certification for the sustainable management of Club Med Resorts.**

Green Globe is one of the most recognized and demanding international and independent sustainable tourism certification. It is awarded to tourism industry establishments committed to a comprehensive approach and to continuously improving the environmental and social management of their business.

To date, 81% of Resorts are certified. The goal is to reach 100% by 2021.

**3. Gradual removal of disposable single-use plastics.**

By the end of 2019, single-use plastic straws, cups, plates, cutlery and trays will be eliminated from Resorts. Shower gels, shampoos and body creams provided in bathrooms will be presented in large reusable containers. The aim is then to gradually eliminate or replace all single-use plastic items with products made from other materials or recycled plastic.

**4. Contribution to local economic development and promotion of agroecology.**

As part of the “Green Farmers” programme, which promotes the sourcing of supplies from producers located close to the Resorts and the use of agro-ecological practices, since 2008 Club Med has supported local farming and agroecology in partnership with AGRISUD. In 2019, over 2,500 people (farmers and their families) were supported in accessing new markets, such as Club Med, which aims to launch one new project per year on average.